



Overview Brochure

Motorola Security Services



Putting security at the top of the agenda

You read about it almost every day — a company's network is breached, a new computer virus is discovered, or huge fines are imposed on an enterprise whose network security system failed. With the amount of media attention given to these events, you might think that security is top of mind for every executive, but surprisingly, it isn't. A recent security survey conducted by Motorola's AirDefense organization found that even in the retail sector, networks are not as secure as they need to be. The survey of more than 4,000 stores worldwide found that 44% of the wireless devices could be compromised, 32% had unencrypted data leakage, and 22% had mis-configured their wireless access points.

The financial, legal, and business consequences of a security breach to your organization are potentially huge. Motorola's team of security specialists can help by working with you to minimize your risk and ensure IT security makes business sense — be that to create or enforce corporate policy, achieve compliance, minimize investment requirements or reduce administrative burden. We make your security our business, with our core aim to ensure you attain a secure, adaptable infrastructure. Through a combination of technology and services, the Motorola Security Services team enables organizations to protect their boundaries, detect risks, control their assets and respond to threats.

Reducing risk — the Motorola Security Solution

To achieve a secure infrastructure and manage risk it is essential to work across the organization, reviewing and addressing all aspects of the network, devices used on the network, applications, data, people and processes. Motorola Advanced Services uses a holistic approach to ensure that organizations are able to identify and address ever-changing threats resulting from the increasing complexity of, and reliance on, Information Technology.

Motorola offers a modular suite of Security Services, enabling customers to gain support and guidance at any stage of their Security solution lifecycle.

Motorola Security Assessments

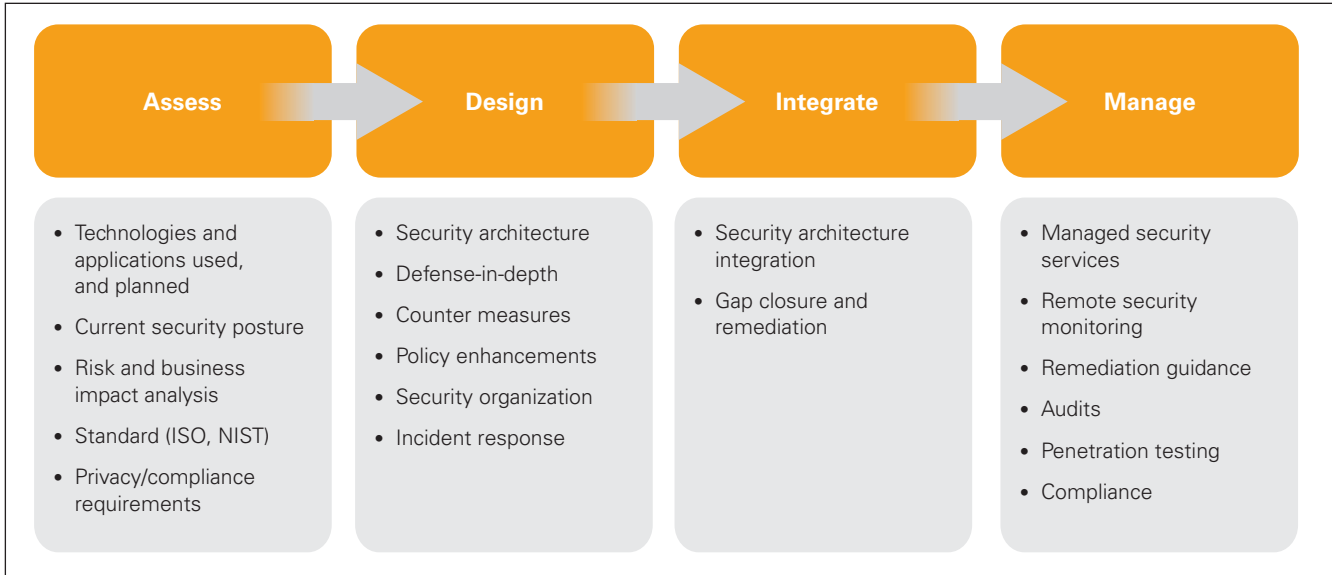
Motorola offers a range of security assessments, either general or targeting specific market sectors such as the Motorola PCI Planning and Assessment Service for organizations within the retail and hospitality sector. All Assessments aim to understand your business, your technology and how that technology is used to accomplish corporate objectives. We help identify your risks and their impact to your business to enable you to make solid decisions on security.

The Motorola Security Assessment service is the foundational phase and includes several important considerations:

- Understanding your business
- Network technologies you use (existing and planned)
- Wireless devices you use (infrastructure, handhelds, mobile devices)
- Applications you use (existing and planned)
- Compliance posture and requirements
- Identification of key assets and data to be protected (and their business owners)
- Identification of vulnerabilities and gaps currently faced
- Risk and threat analysis mapped to your business function and prioritized by impact to your business
- Impact based incident response mitigation plan
- Operational best practices to manage internal procedures and perimeter protection systems
- Sustainment of operational security



Motorola Security Services: Reducing and Managing Risk



Based on your needs and actual data from your network the Motorola Security Assessment provides you with solid, actionable recommendations to move your security program to the next phases where the security architecture, policy and remediation strategy is defined and implemented.

Secure Design and Integration

Motorola Secure Design and Integration services are focused on helping you create a high performance and secure wired and wireless network infrastructure. This vendor-agnostic service provides design and network architecture that can help optimize the performance of your network while ensuring that your network and data are safe from breaches and virus infestations. Drawing on years of security expertise, the Motorola Security Services engineers focus on issues such as network segmentation, firewall and router compliance schemes, encryption, intrusion detection systems, and sensor placement to provide you with a blueprint for evolving your networks that includes architectural diagrams, equipment needs and estimated costs.

Our integration services include detailed planning and comprehensive staging to provide complete inventory, and pre-configuration, along with testing of all network hardware and software allowing us to resolve any equipment or design issues prior to on-site installation. Once deployed at your site, the entire solution is extensively tested to ensure that it meets your security requirements while delivering the performance you need to operate your business efficiently and effectively.

IT Security Monitoring

Motorola IT Security Monitoring is based on the implementation of a highly scalable security monitoring infrastructure that allows rapid identification of malicious network activity. Combining powerful visualization and correlation capabilities with around-the-clock vigilance, Motorola IT Security Monitoring quickly detects and characterizes potential threats to your wired and wireless networks to minimize your exposure to localized or system-wide security breaches. The Motorola IT Security Services team also aid in appropriate response and recovery efforts to maintain the integrity and availability of your network and the privacy of your customer data. Monthly reporting summarizes security event activity and provides recommendations to enhance your security posture.

Policy Development

Many security professionals agree that most security incidents are caused by employee errors. Our Policy Development service is designed to help you with the human side of security.

Under this service the Motorola Security team conducts interviews and reviews documents to get a complete understanding of your existing security policies and procedures as well as insights into how they relate to your business goals. Once we have a thorough understanding of the security practices you follow, we examine these policies and processes to identify gaps or non-conformities. If changes are needed we work with

your security and operational staff to ensure that these changes are aligned with your organization's operations and needs. In those cases where no policy has been identified for specific requirements, Motorola Security Services will work with your team to craft a policy that is aligned with your business strategy and that will help your business become more secure. These policies may include:

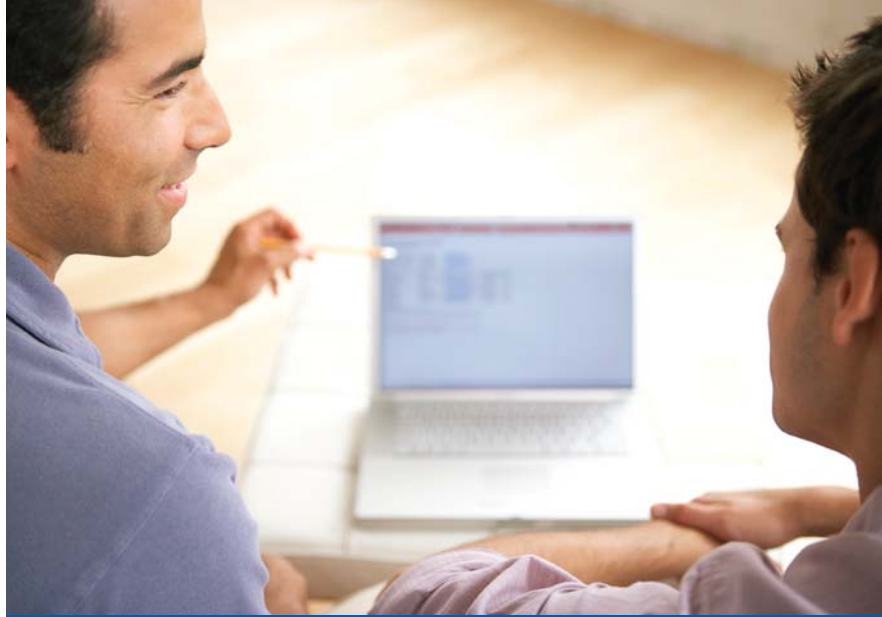
- Daily operational actions
- Usage policies for laptops, VPNs, handheld devices, email and Internet
- Definitions of security responsibilities based on organizational roles
- Incident response planning
- Policy lifecycle

Once these policies are reviewed and approved by you, we develop and conduct a one-day workshop at your location to review the policies, discuss enforcement strategies, and decide on a plan for getting this information out to your employees.

The Motorola Security Services Team

Motorola Security Services are delivered by a specialist team of highly certified security professionals with deep experience in security, wireless security and all areas of networking. Driven by a business-critical mentality, Motorola Security Services security expertise is field-proven, honed through numerous engagements worldwide and guided by Motorola developed security reference architectures and methodologies.

At Motorola, we recognize that many IT organizations, burdened with limited resources and the day-to-day IT challenges, may not have the skills, tools, experience, or time to develop their security programs and often need the help of experienced security professionals. Others seek an independent view. The Motorola Security Services team has the expertise and capability to help and guide companies with their security planning, design, and execution to secure and protect their wired and wireless infrastructure environments.



Why Motorola?

Through years of working with businesses, service providers, and government customers, Motorola has developed security services based on a proven holistic approach and methodology for security that encompasses people, processes, policy and technology that goes beyond typical security controls to help customers succeed in protecting their network and information. The Motorola Security Services team can show you how.

For more information

For additional information about Motorola Security Services, please contact your local Motorola representative or

- Visit us on the Web at www.motorola.com/business/services
- Access our global contact directory at www.motorola.com/enterprisemobility/contactus



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