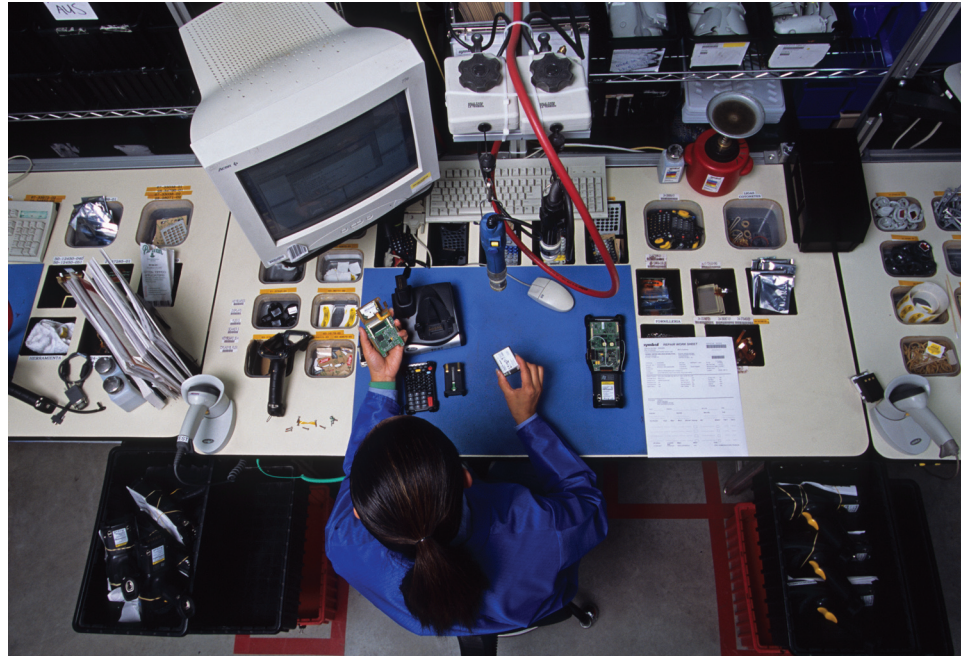




Service from the Start with Comprehensive Coverage



FEATURES

Comprehensive, no questions asked, coverage includes normal wear and tear, and accidental breakage

Virtually eliminates any surprise repair costs; significantly reduces total cost of ownership

Fast turnaround time for all repairs

Minimizes downtime; flexibility to choose the service level that best fits your business needs

True 'service from the start'

Peace-of-mind service from the date of purchase

Setting a new standard for service

Every day, you count on Motorola mobile computers to keep your business running efficiently and cost-effectively. Now, you can protect your Motorola mobile computers against accidental damage, normal wear and tear, and more with one of the most complete service offerings available today — Service from the Start with Comprehensive Coverage.

This unique offering provides seamless coverage at the right price, delivering expanded services at a lower cost-per-year. No matter where in the world you are located, our global support infrastructure ensures fast and dependable turnaround times and prompt telephone technical support. Count on Service from the Start with Comprehensive Coverage for maximum uptime and maximum investment protection for your Motorola mobile computers. Now that's true peace of mind.

You're covered

Break the display? No problem. Crack the outer casing? No problem. Damaged exit window? No problem. Service from the Start contracts offer comprehensive coverage at no additional cost to protect you from the unexpected. Our plans cover normal wear and tear, as well as repairs to displays, touch screens, plastics, keypads, exit windows, and

other internal and external components damaged through accidental breakage. We even include coverage for the styluses, hand straps, screen protectors and battery doors. At Motorola, we don't focus on how it happened, but on how to get you up and running as soon as possible.

Choose your turnaround time

With Service from the Start with Comprehensive Coverage, your call is answered by a support specialist with expertise in your particular product. If resolution is not achieved with that first call, your issue is immediately escalated to the next support tier for response within the time period designated in your service plan. The Bronze service plan offers repair service with a three-day in-house turnaround and a four-hour response time for escalated support calls. Or, you can upgrade to the Gold service plan for a two-hour response time for support calls and advance replacement — including configuration management and loading of your applications. Motorola supplies and manages the spares pool so your units are ready to go, right out of the box. Whichever plan fits your needs, you'll get multi-year complete repair coverage, eliminating 'surprise' repair costs and providing the investment protection you need to reduce your total cost of ownership — true business value.

SPECIFICATION SHEET
Customer Services

Service from the Start with Comprehensive Coverage

3 business-day turnaround for Bronze service

Over three times faster than standard warranty coverage — 3 business days instead of 10

Advance replacement for Gold service

Next business day Motorola supplied replacement unit, ready to go right out of the box

Multi-year discount — annualized price lower than standard service contract

Get more for less; more coverage and significant cost savings through a single upfront cost

Telephone technical support with fast response time to escalated issues

Get the answers you need, when you need them with priority call handling

Integrated total support plan

Count on Customer Services to go beyond repair, offering a total integrated support solution that encompasses telephone support and service center — all backed by our global support infrastructure and proven expertise. When you choose Motorola, you get industry leading response times and a level of expertise only 'direct-from-the-manufacturer' service can offer. And by centralizing our service centers, we've achieved the significant cost-savings required to provide you with more — for less: very competitively priced service plans with extended coverage offerings.

For more information about our service programs or to purchase Motorola Service from the Start with Comprehensive Coverage for your Motorola mobile computers, access our global contact directory at www.motorola.com/enterprise/contactus

For additional information about our service programs visit www.motorola.com/business/services

At-a-Glance: Service from the Start with Comprehensive Coverage vs Warranty

COVERAGE	WARRANTY	BRONZE	GOLD ⁵
Manufacturer defects only	•		
Covers normal wear and use		•	•
Comprehensive coverage: normal wear and coverage, plus accidental breakage		•	•
Includes all materials, parts, and labor		•	•
10-day repair turnaround ¹	•		
3-day repair turnaround ¹		•	
Advance equipment replacement ²			•
3 and 5-year service coverage plans ³		•	•
Multi-year discount		•	•
Telephone support with defined response time and escalation path (from time of initial call to escalation to next tier)		•	•
		4-hour response	2-hour response
Commissioning Service: application loading and configuration management ⁴		Option	•

Service from the Start with Comprehensive Coverage is a multi-year service program that must be purchased within 30 days of the product purchase. Excluded from coverage is damage to consumables such as batteries and damage caused by natural or man-made disasters such as fires, floods and theft. Product must be operated within its environmental specifications. Service availability may vary by country. Complete program details are available from your Motorola representative.

Please visit www.motorola.com/business/comprehensivecoverage or contact your Motorola representative for a list of Motorola mobile computers eligible for Service from the Start with Comprehensive Coverage.

1 - Turnaround time is Motorola "in-house" repair time and does not include time in transit

2 - Spare units supplied by Motorola; overnight shipment recommended

3 - Service coverage for the MC35 is two years.

4 - Commissioning Service: application loading and configuration management require customer input at contract initiation. Commissioning is not available in all APAC geographies; please contact your Motorola representative for more details.

5 - Gold service requires a minimum of 20 units of a single product configuration on the service agreement.



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